

**Residential Sales Statistics
December 2011 (revised)**

Local Association	2011 Dec Sales	2010 Dec Sales	11-10 % Change	2011 Dec Avg Price	2010 Dec Avg Price	11-10 % Change	2011 YTD Dec # Sales	2010 YTD Dec # Sales	11-10 YTD % Change	2011 YTD Dec Avg Price	2010 YTD Dec Avg Price	11-10 YTD % Change
Ann Arbor Area Board of REALTORS®	241	248	-2.82%	\$204,322	\$191,697	6.59%	3,020	3,076	-1.82%	\$193,093	\$185,626	4.02%
Antrim Charlevoix Kalkaska Association of REALTORS®	51	38	34.21%	\$177,159	\$118,638	49.33%	516	543	-4.97%	\$160,134	\$178,568	-10.32%
Battle Creek Area Association of REALTORS®	127	95	33.68%	\$83,961	\$100,561	-16.51%	1,327	1,270	4.49%	\$81,069	\$90,747	-10.67%
Bay County REALTOR® Association	112	92	21.74%	\$73,184	\$83,843	-12.71%	1,360	1,319	3.11%	\$69,908	\$71,168	-1.77%
Branch County Association of REALTORS®	29	36	-19.44%	\$122,348	\$102,258	19.65%	419	421	-0.48%	\$86,627	\$79,013	9.64%
Central Michigan Association of REALTORS®	82	61	34.43%	\$82,253	\$87,927	-6.45%	801	949	-15.60%	\$86,173	\$84,339	2.17%
Clare-Gladwin Board of REALTORS®	46	38	21.05%	\$51,064	\$63,382	-19.43%	663	657	0.91%	\$67,644	\$68,850	-1.75%
Detroit Board of REALTORS®	463	460	0.65%	\$17,214	\$20,109	-14.40%	6,457	7,050	-8.41%	\$16,068	\$16,430	-2.21%
Down River Association of REALTORS®	147	124	18.55%	\$77,637	\$88,126	-11.90%	1,381	1,346	2.60%	\$73,531	\$80,486	-8.64%
Eastern U.P. Board of REALTORS®	34	27	25.93%	\$100,615	\$76,656	31.26%	379	352	7.67%	\$96,303	\$85,169	13.07%
Emmet Association of REALTORS®	51	36	41.67%	\$166,854	\$298,561	-44.11%	529	513	3.12%	\$278,755	\$224,014	24.44%
Genesee County	366	359	1.95%	\$73,397	\$70,270	4.45%	4,950	5,283	-6.30%	\$69,686	\$71,587	-2.66%
Grand Rapids Association of REALTORS®	682	547	24.68%	\$111,160	\$115,914	-4.10%	10,417	9,450	10.23%	\$119,103	\$117,324	1.52%
Greater Kalamazoo Association of REALTORS®	266	217	22.58%	\$104,967	\$143,505	-26.85%	3,231	3,254	-0.71%	\$131,554	\$133,171	-1.21%
Greater Lansing Association of REALTORS®	466	399	16.79%	\$100,934	\$100,101	0.83%	5,071	5,205	-2.57%	\$100,676	\$102,082	-1.38%
Greater Wayne County	1,249	1,198	4.26%	\$85,797	\$87,919	-2.41%	15,316	15,063	1.68%	\$88,272	\$90,038	-1.96%
Hillsdale County Board of REALTORS®	34	33	3.03%	\$66,959	\$45,573	46.93%	331	399	-17.04%	\$72,448	\$74,695	-3.01%
Huron County	11	6	83.33%	\$120,082	\$69,683	72.33%	113	52	117.31%	\$111,366	\$115,666	-3.72%
Jackson Area Association of REALTORS®	159	156	1.92%	\$76,265	\$81,629	-6.57%	1,843	1,875	-1.71%	\$81,935	\$82,166	-0.28%
Lapeer County	77	87	-11.49%	\$116,554	\$94,812	22.93%	921	1,009	-8.72%	\$102,176	\$100,365	1.80%
Lenawee County Association of REALTORS®	84	72	16.67%	\$99,643	\$84,966	17.27%	936	1,041	-10.09%	\$86,202	\$86,407	-0.24%
Livingston County	203	194	4.64%	\$157,829	\$165,527	-4.65%	2,453	2,411	1.74%	\$158,267	\$154,115	2.69%
Oakland County	1,398	1,320	5.91%	\$148,749	\$140,602	5.79%	17,394	16,888	3.00%	\$151,037	\$146,413	3.16%
Macomb County	875	799	9.51%	\$90,543	\$88,995	1.74%	10,415	9,506	9.56%	\$90,301	\$91,945	-1.79%
Mason-Oceana-Manistee Board of REALTORS®	52	48	8.33%	\$125,374	\$102,493	22.33%	725	802	-9.60%	\$113,667	\$107,757	5.48%
Midland Board of REALTORS®	58	63	-7.94%	\$140,501	\$158,365	-11.28%	810	897	-9.70%	\$142,484	\$143,583	-0.77%
Monroe County Association of REALTORS®	99	83	19.28%	\$111,394	\$115,024	-3.16%	1,165	1,157	0.69%	\$112,787	\$114,500	-1.50%
Northeastern Michigan Board of REALTORS®	45	34	32.35%	\$79,708	\$70,583	12.93%	587	553	6.15%	\$76,215	\$77,890	-2.15%
Paul Bunyan Board of REALTORS®	105	91	15.38%	\$74,376	\$76,871	-3.25%	1,228	1,261	-2.62%	\$80,765	\$83,241	-2.97%
Saginaw Board of REALTORS®	150	156	-3.85%	\$82,146	\$78,898	4.12%	1,863	1,879	-0.85%	\$76,799	\$82,018	-6.36%
Sanilac County	17	14	21.43%	\$59,506	\$65,712	-9.44%	139	139	0.00%	\$60,997	\$63,927	-4.58%
Shiawassee Regional Board of REALTORS®	34	80	-57.50%	\$74,969	\$69,635	7.66%	624	873	-28.52%	\$69,949	\$67,471	3.67%
Southwestern Michigan Association of REALTORS®	186	178	4.49%	\$176,101	\$188,655	-6.65%	2,330	2,299	1.35%	\$159,926	\$162,567	-1.62%
St. Clair County	104	90	15.56%	\$110,592	\$105,773	4.56%	1,185	1,051	12.75%	\$99,896	\$100,925	-1.02%
St. Joseph County Association of REALTORS®	51	32	59.38%	\$69,261	\$117,977	-41.29%	603	633	-4.74%	\$91,018	\$96,062	-5.25%
Traverse Area Association of REALTORS®	190	162	17.28%	\$166,829	\$172,621	-3.35%	2,132	2,044	4.31%	\$182,582	\$185,359	-1.50%
Tuscola County	20	22	-9.09%	\$73,285	\$83,623	-12.36%	230	259	-11.20%	\$68,587	\$64,128	6.95%
Upper Peninsula Association of REALTORS®*	113	110	2.73%	\$90,779	\$109,296	-16.94%	1,687	1,693	-0.35%	\$96,800	\$99,571	-2.78%
Water Wonderland Board of REALTORS®	142	109	30.28%	\$101,826	\$97,344	4.60%	1,590	1,534	3.65%	\$94,897	\$96,029	-1.18%
West Central Association of REALTORS®	104	63	65.08%	\$94,582	\$71,766	31.79%	985	872	12.96%	\$80,968	\$80,385	0.73%
West Michigan Lakeshore Association of REALTORS®	268	219	22.37%	\$126,226	\$131,815	-4.24%	3,236	3,599	-10.09%	\$130,016	\$126,980	2.39%
TOTALS	8,991	8,196	9.70%	\$104,072	\$105,798	-1.63%	111,362	110,477	0.80%	\$105,139	\$104,458	0.65%

*Escanaba, Iron Mountain, Keweenaw, Western Upper Peninsula, and North Central Upper Peninsula